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Before It Begins

How effective are you at getting the best from others? (From yourself?) Do you believe your team possesses a potential that, if realized, would transform how it performs – and enrich team members' lives in the process?

The inspired story and real-life case studies that follow are for those who know that within each person, every team, family, and organization, there is a potential so considerable that, once achieved, alters and heightens the course forward. Within these pages is the technique necessary to accelerate one's ability to deliver that greatness.

It's worth asking your team: How many people in our organization have the skill to bring forth from you a greater understanding and effort – so much so that you know you are delivering on your potential? (You probably don't need a national poll to tell you the percentage of people who are doing this is small.) Equally important to ask your colleagues: What would this team achieve if we were more capable at leading this way?

Those who are most skillful at ensuring a vision becomes a reality know that everyone is capable of doing extraordinary acts. And, of this group, the most exceptional are developing this skill in others in every interaction of every day. The Degrees of Strength technique is how they do it. It's what your team can do to accelerate performance immediately.

Two decades of working with teams on six continents has made this clear: When you apply the Degrees of Strength technique, you differentiate yourself as a leader. Those who have mastered this skill will tell you that the technique of Degrees of Strength is uniquely different than the traditional approach to strengths-based living and leading: It's a paradigm shift, a discipline in focus, and an action forward . . . that makes anything possible.

It all starts with this question: What difference would it make if your team – or your family – had no weaknesses? Seriously – no joke: How would you lead if every strength and quality you needed for those around you to perform at higher levels already existed within them?